

### Intelligent Queue Management and Footfall Analytics

MEASURE . MONITOR . MANAGE





#### Shopper Behavior & The Customer Experience

Discover where in the store customers are spending their time.



ZONE PERFORMANCE Understand customer behavior throughout the store or in a specific area.



STORE ABANDONMENT Identify when and how often customers enter and leave without buying.



STORE LAYOUT Detect movement patterns to help improve your floor plan.

#### Service Efficiency & Productivity Analytics



PEOPLE COUNTING Count customer enters and exits with 99.5% accuracy, even in difficult spaces.



TRAFFIC TRENDS Discover trends and know your busiest (and slowest) hours, days, and seasons.



SERVICE ALLOCATION Assess both real-time and historical data to better align labor with actual traffic.



PATTERN/EVENT RECOGNITION Recognize customer flow patterns and events such as long queues, traffic blockages, or an unexpected surge of customers.

### Queue Management & Checkout Analytics





SERVICE TIME Manage service efficiency and increase transactions per hour.



CONVERSION Understand who's buying and track conversion patterns over time.



PROCESS AUTOMATION Trigger processes or alerts based on customer flow or KPI events.



# Dashboards and reports turn guessing into planning.

Powerful, customized reports and dashboards provide simple to understand, actionable data and forecasts for optimizing service and customer flow.



## Published wait times enhance the customer experience.

Publishing expected wait times keeps customer expectations in check and helps balance service loads by directing customers to the best service areas.



## Real-time alerts give you control.

Actionable, real-time alerts allow managers to head off problems at checkout before they escalate. Text-based or email alerts can be customized for any KPI.



## Hardware and Technology

#### QTRAC<sup>®</sup> IQ PROVIDES:

**BELTRAC® SMART POST** 

over 95% accuracy.

- Over 95% accuracy, even in areas with changing light and temperature.
- Accuracy even in environments with extremely high (or low) ceilings or structural impediments.

• Sensor built into Beltrac<sup>®</sup> Stanchions captures

data right where you need it, eliminating the

• Dual infrared beam break technology counts

• No need for AC power. Li-lon rechargeable

batteries last for 6 months or more

No privacy issues as no sensitive data

and configuration information.

or facial features are captured.

people and senses direction and speed with

• Ultra low power Zigbee wireless communication

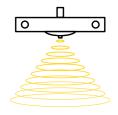
securely transmits queue data, sensor health,

need for expensive installations.

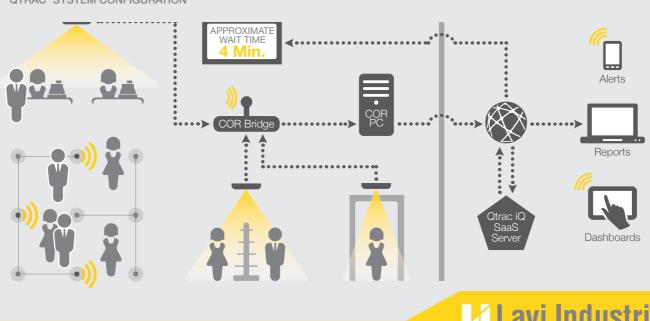
- Individual sensor data that can be stitched together to create a complete story of the customer flow in large or irregular-shaped environments.
- Easy integration with other Qtrac<sup>®</sup> solutions, allowing for a holistic, automated customer flow solution.

#### LIDAR SENSOR

- Uses state-of-the-art light and radar technology to count and track people with 99.5% accuracy.
- Uses math to "describe" a scene, so privacy is never compromised as with video, WiFi, or Bluetooth technology.



- Immune to changes in light or room/body temperature.
- Each sensor covers up to 180 sq. feet (55m2).
- Shape recognition differentiates between objects and people, and recognizes "family" groups.
- Counts people, tracks individuals, recognizes shapes, direction, and speed.
- Employees wearing Qtrac<sup>®</sup> tag bypass data collection.



#### QTRAC<sup>®</sup> SYSTEM CONFIGURATION

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